

The following classes will be held at Wright-Patterson Air Force Base, Dayton, Ohio

FY 00 CALENDAR (OCTOBER 1999 - SEPTEMBER 2000)

KIM EARNSHAW, COORDINATOR 757-1009

FOREIGN MILITARY SALES	COST	COURSE DATES AND COURSE CODES											
		OCT 99	NOV 99	DEC 99	JAN 00	FEB 00	MAR 00	APR 00	MAY 00	JUN 00	JUL 00	AUG 00	SEP 00
SAM-A Advanced	None		30 Nov – 03 Dec 475358					11-14 475359					12-15 475360
SAM-C CONUS	None		29 Nov – 10 Dec 475362		31 Jan – 11 Feb 475363		06-17 475364	03-14 475365		05-16 475366	10-21 475367		11-22 475368
SAM-CF Financial Management	None		15-19 475369			14-18 475370						07-11 475372	
SAM-CM Program/Case Management	None			13-17 475373	24-28 475374				08-12 475375		24-28 475376		
SAM-CO CONUS Overview	None					14-18 475377		03-07 475378					18-22 475379
SAM-CS Log/Cust Support	None			06-10 475392					01-05 475393			14-18 475394	
SAM-E Executive	None		15-19 475380				06-10 475381		15-19 475382			07-11 475383	
SAM-TO Training Officer	None				10-14 475385	28 Feb – 03 Mar 475386			15-19 475387		31 Jul – 04 Aug 475388		

The following classes will be held at Hurlburt Field, Florida

FY 00 CALENDAR (OCTOBER 1999 - SEPTEMBER 2000)

KIM EARNSHAW, COORDINATOR 757-1009

FOREIGN MILITARY SALES	COST	COURSE DATES AND COURSE CODES											
		OCT 99	NOV 99	DEC 99	JAN 00	FEB 00	MAR 00	APR 00	MAY 00	JUN 00	JUL 00	AUG 00	SEP 00
Africa Orientation	None				24-28 481926				15-19 481927			14-18 481928	
Asia-Pacific Orientation	None				10-14 481929		06-10 481930			12-16 481931	31 Jul-04 Aug 481932		
Cross Cultural Communications (CCC)	None				10-14 481945		13-17 481946		08-12 481947	26-30 481948		28 Aug-01 Sep 481949	
Latin America Orientation	None					14-18 481933		10-14 481934		26-30 481935			
Middle East Orientation	None			06-10 479870		07-11 481936		17-21 481937		19-23 481938		14-18 481939	
Russia, Central Europe & Central Asia Orientation	None			06-10 481903						05-09 481906			11-15 481908

COURSE TITLE:	CASE CLOSURE	
VENDOR:	NAVAIR (AIR-1.4)	
COURSE CODE: 477860 477861 477862	DATES: 17 February 00 11 April 00 13 July 00	NOMINATION DEADLINE: 17 January 00 10 March 00 13 June 00
LENGTH:	1/2 Day	
TIME:	1200 - 1500	
PREREQUISITE:	None	
DESCRIPTION:	The Case Closure course provides an introduction to the three types of closure, some tools to assist in the closure process and various FMS financial systems available.	
OBJECTIVE:	<ul style="list-style-type: none"> • Discuss types of closure and closure process • Illustrate closure process through closure of a sample case • Identify reports in MISIL/MIST/DIFS/CERPS required for reconciliation and how to request them • Provide sample correspondence and points of contact. 	
AUDIENCE:	FMS Analyst	
MATERIALS NEEDED:	Participants can bring a 3 ring binder (optional) to insert handouts.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit to the activity training contact. The training contact forwards the request to the Workforce Relations and Development Division via the Training Information Processing System (TIPS). Government contractors supporting Foreign Military Sales may register by faxing a completed Contractor Initial Training Request to (301)342-4523.	
COST:	None	

COURSE TITLE:	CASE DEVELOPMENT (Previously P&A/LOA PREPARATION)	
VENDOR:	NAVAIR (AIR-1.4)	
LOCATION:	Pax River	
COURSE CODE:	COURSE DATES:	NOMINATION DEADLINE:
477869	24-27 April 00	24 March 00
477870	25-28 July 00	23 June 00
477871	25-28 September 00	25 August 00
LENGTH:	4 Days	
TIME:	0800-1530	
PREREQUISITE:	None	
DESCRIPTION:	This course provides lecture and hands-on exercises focusing on the pre-case phase of the FMS case life cycle to include: preparing an LOA; modifying the generic NSADS package to meet program requirements. Other topics include releasability, replacement sales, excess defense articles sales, FMS leases and Congressional notifications.	
OBJECTIVE:	At the completion of this course, students will understand and apply: <ul style="list-style-type: none"> • General FMS policies and procedures. • P&As/LOAs in NAVAIR to include key policies/processes, major player and terms. • Accurate, complete and timely P&A/LOA packages in response to official requests. 	
AUDIENCE:	FMS Analysts	
MATERIALS NEEDED:	Participants should bring a calculator.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit to the Training Coordinator/Customer Service Team. Government contractors supporting Foreign Military Sales may register by faxing the completed Contractor Initial Training Request Form directly the FMS Course Coordinator to (301)342-4523.	
COST:	None	

COURSE TITLE:	CASE FINANCIAL MANAGEMENT	
VENDOR:	NAVAIR (AIR-1.4)	
LOCATION:	Jorge Scientific Corporation 4425 Pecan Court California, MD	
COURSE CODES:	COURSE DATES:	NOMINATION DEADLINE:
477878	13-15 March 00	11 February 00
477876	27-29 June 00	26 May 00
477881	17-19 July 00	16 June 00
477882	12-14 September 00	11 August 00
LENGTH:	3 Days	
TIME:	0800-1530	
PREREQUISITE:	Case Development (Previously P&A/LOA Workshop)	
DESCRIPTION:	This course focuses on the financial aspects of an FMS case. It is divided into six sections -case implementation, case execution, the Management Information System for International Logistics (MISIL), amendments/notices, Case Reconciliation Reviews (CRRs) and case closure. Each section combines lectures and class exercises.	
OBJECTIVE:	<ul style="list-style-type: none"> • Develop a comprehensive understanding of the current policies, procedures and available management systems necessary for executing assigned FMS programs. • Understand how to resolve problem areas associated with implemented FMS cases. 	
AUDIENCE:	FMS Analyst	
MATERIALS NEEDED:	Participants should bring a calculator to class.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit to the Training Coordinator/Customer Service Team. Government contractors supporting Foreign Military Sales may register by faxing the completed Contractor Initial Training Request Form directly the FMS Course Coordinator to (301)342-4523.	
COST:	None	

COURSE TITLE:	CASE RECONCILIATION AND CASE CLOSURE	
VENDOR:	NAVAIR (AIR-1.4) and DISAM	
LOCATION:	Patuxent River, Maryland	
COURSE CODES:	COURSE DATES:	NOMINATION DEADLINE:
483322	21-25 August 00	14 July 00
LENGTH:	4 ½ Days	
TIME:	0800-1530	
PREREQUISITE:	SAM-CONUS or a combination of DISAM (on-site, CC# 477883) and security assistance work experience.	
DESCRIPTION:	The course provides a comprehensive understanding and application of the policies, methods, systems, and actions necessary for effective and continuous case/line reconciliation from case/line implementation through final closure.	
OBJECTIVE:	<p>At the completion of this course, students will understand and apply:</p> <ul style="list-style-type: none"> • Statutory requirements, DoD directives and manuals. • FMS processes, including financial processes of pricing, funds management and billing. • DFAS case reconciliation and closure processes. • Applicable tools. • Understand the Navy processes, data systems, and other tools for case reconciliation and closure. 	
AUDIENCE:	Personnel assigned to positions in security assistance management, such as Case Managers, Case Financial Managers, Comptrollers, Budgeting, Accounting and finance Specialist, Price and Cost Analysts.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit to the Training Coordinator/Customer Service Team. Government contractors supporting Foreign Military Sales may register by faxing the completed Contractor Initial Training Request Form directly the FMS Course Coordinator to (301)342-4523.	
COST:	None	

COURSE TITLE:	CROSS CULTURAL COMMUNICATIONS (CCC) ON-SITE
VENDOR:	United States Air Force Special Operations School
LOCATION:	Patuxent River, Maryland
LENGTH:	3 Days
TIME:	0800-1530
PREREQUISITE:	None
DESCRIPTION:	Following the United States Air Force Special Operations School's Cross Cultural Communication course, students will participate in learning exercises that demonstrate culture's role in the formation of different values and communication patterns.
OBJECTIVE:	<p>At the completion of this course, students will:</p> <ul style="list-style-type: none"> • Understand and appreciate how their native country's culture has shaped their own values and communication patterns. • Transfer their knowledge to a new appreciation for the culture, values and communication patterns of other countries. • Understand and apply communication techniques of other countries: Europe, Asia-Pacific, Middle East, and Latin America.
AUDIENCE:	FMS personnel
MATERIALS NEEDED:	None
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit to the Training Coordinator/Customer Service Team. Government contractors supporting Foreign Military Sales may register by faxing the completed Contractor Initial Training Request Form directly the FMS Course Coordinator to (301)342-4523.
COST:	None

COURSE TITLE:	DISAM ON-SITE	
VENDOR:	DISAM	
LOCATION:	Employee Development Center Building #2189	
COURSE CODE: 477883	COURSE DATES: 13-15 June 00	NOMINATION DEADLINE: 28 April 00
LENGTH:	3 Days	
TIME:	0800-1530	
PREREQUISITE:	None	
DESCRIPTION:	This course is an abbreviated version of the DISAM CONUS. It provides an overview of SA for personnel with less than full time SA involvement.	
OBJECTIVE:	The course provides a comprehensive overview of security assistance programs and their legislative requirements; a familiarity with the FMS process; contractual and acquisition aspects, financial management, and logistics systems policies and procedures which apply to Foreign Military Sales.	
AUDIENCE:	FMS personnel	
MATERIALS NEEDED:	None	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit to the Training Coordinator/Customer Service Team. Government contractors supporting Foreign Military Sales may register by faxing the completed Contractor Initial Training Request Form directly the FMS Course Coordinator to (301)342-4523.	
COST:	None	

COURSE TITLE:	MISIL/ CONTRACT ACCOUNTING	
VENDOR:	NAVAIR (AIR-1.4)	
LOCATION:	Patuxent River, Maryland	
COURSE CODE: 477864 477865 477866	COURSE DATES: 23 March 00 25 May 00 10 August 00	NOMINATION DEADLINE: 23 February 00 25 April 00 10 July 00
LENGTH:	1/2 Day	
TIME:	0800-1100	
PREREQUISITE:	User ID and password to MISIL is required.	
DESCRIPTION:	This course provides an introduction to MISIL with the emphasis on Pre-Contract Accounting. The significant queries and reports used in the daily financial management of a FMS case are presented.	
OBJECTIVE:	At the completion of this course, participants should have a basic understanding of MISIL. To be aware of the differences between Pre-Contract Accounting and Contract Accounting.	
AUDIENCE:	FMS Analysts	
MATERIALS NEEDED:	Participants can bring a 3 ring binder (optional) to insert handouts.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit to the Training Coordinator/Customer Service Team. Government contractors supporting Foreign Military Sales may register by faxing the completed Contractor Initial Training Request Form directly the FMS Course Coordinator to (301)342-4523.	
COST:	None	

COURSE TITLE:	SUPPLY/TRANSPORTATION SEMINAR	
VENDOR:	NAVICP	
LOCATION:	Employee Development Center, Building #2189	
COURSE CODE: 477873	COURSE DATE: 03-04 October 99	NOMINATION DEADLINE: 01 October 99
LENGTH:	1 ½ Days	
TIME:	0800-1530 (Day 1); 0800-1200 (Day 2)	
PREREQUISITE:	None	
DESCRIPTION:	The Transportation Seminar educates the FMS analyst on transportation methods, pricing and recurring problems. This class is an excellent starting point for understanding the numerous intricacies associated with transportation of FMS material.	
OBJECTIVE:	<ul style="list-style-type: none"> • This course will focus on specific aspects of logistics such as: regulations, communication, requisition processing, requirements determination, details of MIL standards, MILSTRIP with an emphasis on shipping, special security assistance consideration and transportation considerations throughout the FMS case and requisition life cycle. • This course will also include the Transportation billing process and what happens when it is not done correctly. • The responsibilities and relationships between NAVICP CODE OF, the weapon system program manager, the Contract Administrative Office, the MILDEP/DLA item managers, the freight forwarder, U.S. Customer. • The course will also focus on reducing misdirected shipments, reducing transportation charges error, supply discrepancy reports (SDRs) and improving case reconciliation. 	
AUDIENCE:	FMS Analyst	
MATERIALS NEEDED:	None	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit to the Training Coordinator/Customer Service Team. Government contractors supporting Foreign Military Sales may register by faxing the completed Contractor Initial Training Request Form directly the FMS Course Coordinator to (301)342-4523.	
COST:	None	

COURSE TITLE:	SAM-A (ADVANCED)	
VENDOR:	DISAM	
LOCATION:	Wright Patterson Air Force Base Dayton, OH	
COURSE CODE: 475358 475359 475360	COURSE DATES: 30 November–03 December 99 11 April–14 April 00 12 September–15 September 00	NOMINATION DEADLINE: 30 September 99 10 February 00 12 July 00
LENGTH:	3 ½ Days	
TIME:	0800-1645 (ending no later than 1200 on last day)	
PREREQUISITE:	Must have taken one of the following: SAM-C, SAM-O, SAM-CO, SAM-OS, or SAM-E. Any student that wants to attend SAM-A must have taken SAM-CF and/or SAM-CM course at least two years prior.	
DESCRIPTION:	This course will demonstrate how policy changes affect the separate functional management areas. Updates in legislation affecting the overall international sales process, international cooperation programs and relevant regional issues will be covered to convey and emphasize changes as well as future concerns.	
OBJECTIVE:	<ul style="list-style-type: none"> • To provide updated security assistance information. • To furnish students with an understanding of the latest security assistance policies as well as practical examples of how those policies are being applied within the management community. 	
AUDIENCE:	FMS personnel	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NSW-NAWCAD 12410/28 and submit the the Training Coordinator/Customer Service Team. <i>In addition, a Student Eligibility Questionnaire is required and must be faxed directly to the FMS Course Coordinator (301)342-4523.</i> Government Contractors can not attend this course.	
COST:	The Air Force will fund tuition, travel and per diem expenses.	

COURSE TITLE:	SAM-C (CONUS)	
VENDOR:	DISAM	
LOCATION:	Wright Patterson Air Force Base Dayton, OH	
COURSE CODE:	COURSE DATES:	NOMINATION DEADLINE:
475362	29 November–10 December 99	29 September 99
475363	31 January–11 February 00	30 November 99
475364	06–17 March 00	06 January 00
475365	03–14 April 00	02 February 00
475366	05–16 June 00	06 April 00
475367	10–21 July 00	09 June 00
475368	11–22 September 00	11 July 00
LENGTH:	10 Days	
TIME:	0800 - 1700	
PREREQUISITE:	None	
DESCRIPTION:	This course provides a thorough coverage of the interactions and interrelationships of security assistance management. Other topics covered are foreign policy, national security associated with US security assistance program, Congressional review requirements, and DoD and State program review.	
OBJECTIVE:	To furnish students with a comprehensive understanding of the entire security assistance management process, thereby enabling them to understand how their particular duty functions interact with and relate to all other functions of security assistance management.	
AUDIENCE:	Military personnel E-7 to O-5 or DoD civilians GS-5 to GS-14.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit the Training Coordinator/Customer Service Team. <i>In addition, a Student Eligibility Questionnaire is required and must be faxed directly to the FMS Course Coordinator ((301)342-4523).</i> Government Contractors may register through the DISAM webpage: http://disam.osd.mil	
COST:	The Air Force will fund tuition, travel and per diem expenses.	

COURSE TITLE:	SAM-CF (FINANCIAL MANAGEMENT)	
VENDOR:	DISAM	
LOCATION:	Wright Patterson Air Force Base Dayton, OH	
COURSE CODES: 475369 475370 475372	COURSE DATES: 15–19 November 99 14–18 February 00 07–11 August 00	NOMINATION DEADLINE: 15 September 99 14 December 99 07 June 00
LENGTH:	5 Days	
TIME:	0800 - 1700	
PREREQUISITE:	Security Assistance Management Course - CONUS (SAM-C)	
DESCRIPTION:	This course includes a variety of topics, including the Arms Export Control Act and other statutory requirements; DoD implementing directives and manuals; FMS pricing of materiel and services; flow and accounting of funds; the FMS trust fund; obligation and expenditure authority; payment schedules; performance reporting and reimbursement, including reports, the Defense Integrated Financial System (DIFS), case reconciliation, and closure. The course is interspersed with studies of the organizations and functions concerned; including the Military Departments Defense Finance, Accounting Service-Denver Center, their interrelationship and involvement.	
OBJECTIVE:	To provide personnel a comprehensive understanding and application of the policies, methods, systems, and actions necessary for the effective financial management of FMS cases.	
AUDIENCE:	FMS personnel who are directly involved in financial management	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit the Training Coordinator/Customer Service Team. <i>In addition, a Student Eligibility Questionnaire is required and must be faxed directly to the FMS Course Coordinator ((301)342-4523).</i> Government Contractors may register through the DISAM webpage: http://disam.osd.mil	
COST:	The Air Force will fund tuition, travel and per diem expenses.	

COURSE TITLE:	SAM-CM (PROGRAM/CASE MANAGEMENT)	
VENDOR:	DISAM	
LOCATION:	Wright Patterson Air Force Base Dayton, OH	
COURSE CODE: 475373 475374 475375 475376	COURSE DATES: 13–17 December 99 24–28 January 00 08–12 May 00 24–28 July 00	NOMINATION DEADLINE: 12 October 99 22 November 99 08 March 00 24 May 00
LENGTH:	5 Days	
TIME:	0800 - 1545	
PREREQUISITE:	Security Assistance Management Course CONUS (SAM-C) or Security Assistance Management On-Site (SAM-OS) in combination with one year security assistance experience is required. Must have completed this prerequisite at least 6 months prior to scheduled start of SAM-CM.	
DESCRIPTION:	This course encompasses a variety of topics, including pertinent applications of Arms Export Control Act and other statutory requirements; DoD and service implementing directives and instructions, such as the <i>Security Assistance Management Manual (SAMM)</i> (Dod 5105.38-M), AR 12-1 and 12-8, NAVSUP 541, and AFMAN 16-101; FMS policy, program requirements, and management actions; and available automated information systems.	
OBJECTIVE:	To provide understanding and application of the policies, procedures, methods, systems, and sequential actions necessary for the effective management of FMS programs and cases.	
AUDIENCE:	Personnel directly involved in or concerned with the approval negotiation, coordination and management of the FMS programs and cases involving major end items or follow-on support.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit the Training Coordinator/Customer Service Team. <i>In addition, a Student Eligibility Questionnaire is required and must be faxed directly to the FMS Course Coordinator ((301)342-4523).</i> Government Contractors may register through the DISAM webpage: http://disam.osd.mil	
COST:	The Air Force will fund tuition, travel and per diem expenses.	

COURSE TITLE:	SAM-CO (CONUS OVERVIEW)	
VENDOR:	DISAM	
LOCATION:	Wright Patterson Air Force Base Dayton, OH	
COURSE CODE: 475377 475378 475379	COURSE DATES: 14-18 February 00 03-07 April 00 18-22 September 00	NOMINATION DEADLINE: 14 January 00 03 February 00 18 July 00
LENGTH:	5 Days	
TIME:	0800 – 1600	
PREREQUISITE:	None	
DESCRIPTION:	The course structure affords the opportunity to examine the most current changes in policies and procedures governing security assistance administration. The course examines recent amendments to security assistance legislation, regulations, and procedural documents, and it provides a examination of current inter-departmental organizational relationships and their impact on security assistance management.	
OBJECTIVE:	<ul style="list-style-type: none"> • To provide an overview of the entire security assistance management process. • To provide a familiarity with the materials and subject matter presented to middle-level managers working for senior executives • Introduction to DISAM programs, facilities, and faculty as a resource for the mid-level security assistance manager. 	
AUDIENCE:	Mid-level security supervisor/manager, Grades O-5/GS-14 and below, or personnel who work on the periphery of security assistance; who do not need the in-depth coverage of SAM-Conus course.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit the Training Coordinator/Customer Service Team. <i>In addition, a Student Eligibility Questionnaire is required and must be faxed directly to the FMS Course Coordinator ((301)342-4523).</i> Government Contractors may register through the DISAM webpage: http://disam.osd.mil	
COST:	The Air Force will fund tuition, travel and per diem expenses.	

COURSE TITLE:	SAM-CS (LOG/CUST SUPPORT)	
VENDOR:	DISAM	
LOCATION:	Wright Patterson Air Force Base Dayton, OH	
COURSE CODE: 475392 475393 475394	COURSE DATES: 06-10 December 99 01-05 May 00 14-18 August 00	NOMINATION DEADLINE: 06 October 99 01 March 00 14 June 00
LENGTH:	5 Days	
TIME:	0800 – 1530 Monday – Thursday; 0800 – 1230 Friday	
PREREQUISITE:	None	
DESCRIPTION:	The course focuses on specific aspects of logistics such as the integration of the elements of the Total Package Approach, requisition processing, requirements determination, details of MIL standards, with an emphasis on shipping and transportation considerations throughout the FMS case and requisition life cycle. The course focuses on reducing frustrated and misdirected shipments, reducing supply discrepancy reports, and improving case reconciliation.	
OBJECTIVE:	<ul style="list-style-type: none"> • To provide a comprehensive understanding and application of the policies, procedures, systems and actions necessary to move FMS materiel from its initial requisition to its shipment to the customer's final destination. • To understand the functions of key organizations involved in materiel distribution, to include the ILCOs, DLA, contractors and freight forwarders. • Students will understand how to identify the proper procedures for processing requisitions, and the handling and movement of Security Assistance program materiel, with an objective of reducing or preventing deficiencies in the FMS materiel distribution process. 	
AUDIENCE:	FMS logistics	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NDW-NAWCAD 12410/28 and submit the Training Coordinator/Customer Service Team. <i>In addition, a Student Eligibility Questionnaire is required and must be faxed directly to the FMS Course Coordinator ((301)342-4523).</i> Government Contractors may register through the DISAM webpage: http://disam.osd.mil	
COST:	The Air Force will fund tuition, travel and per diem expenses.	

COURSE TITLE:	SAM-E (EXECUTIVE)	
VENDOR:	DISAM	
LOCATION:	Wright Patterson Air Force Base Dayton, OH	
COURSE CODE: 475380 475381 475382 475383	COURSE DATES: 15–19 November 99 06–10 March 00 15–19 May 00 07–11 August 00	NOMINATION DEADLINE: 14 September 99 06 January 00 15 March 00 07 June 00
LENGTH:	5 Days	
TIME:	0800 - 1630	
PREREQUISITE:	None	
DESCRIPTION:	This course provides an overview of the entire security assistance management process and addresses the many facets of security assistance policy, planning, and programming. Also covered are security assistance topics as they relate to legislation, policy, financial management, transportation, logistics, and training management.	
OBJECTIVE:	<ul style="list-style-type: none"> • Increase understanding of policies and procedures for the transfer of defense articles and services. • To provide an appreciation of the international environment in which they must function. 	
AUDIENCE:	USG personnel Grades O-6/GS-15 and above, programmed for or assigned to security assistance activities, or in related positions in international logistics, financial management, and training activities.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NSW-NAWCAD 12410/28 and submit the the Training Coordinator/Customer Service Team. <i>In addition, a Student Eligibility Questionnaire is required and must be faxed directly to the FMS Course Coordinator (301)342-4523.</i> Government Contractors can not attend this course.	
COST:	The Air Force will fund tuition, travel and per diem expenses.	

COURSE TITLE:	SAM-TO (TRAINING OFFICIER)	
VENDOR:	DISAM	
LOCATION:	Wright Patterson Air Force Base Dayton, OH	
COURSE CODE:	COURSE DATES:	NOMINATION DEADLINE:
475385	10–14 January 00	10 November 99
475386	28 February–03 March 00	29 December 99
475387	15–19 May 00	15 March 00
475388	31 July–04 August 00	31 May 00
LENGTH:	5 Days	
TIME:	0800 - 1700 Monday – Thursday; 0800 - 1200 Friday	
PREREQUISITE:	None	
DESCRIPTION:	This course provides a comprehensive overview of security assistance management and the interrelationships of the IMSO and the international student. The curriculum explores security assistance legislation, foreign policy, human rights considerations, organizations and functions, planning and programming, and the basic security assistance process.	
OBJECTIVE:	<ul style="list-style-type: none"> • To provide international military student office (IMSO) personnel with the tools to conduct the Department of Defense Informational Program (DoDIP) and to administer IMSs attending courses of instruction at U.S. installations. • To provided an in-depth examination of internationally recognized human rights with the overall objective of providing a like experience to al IMS receiving training in the U.S. 	
AUDIENCE:	Military and civilians personnel who occupy positions in international military student offices (IMSOs) at an installation, who are involved in international student administration, and who conduct the DoDIP.	
NOMINATIONS:	Interested personnel should complete the Initial Training Request Form, NSW-NAWCAD 12410/28 and submit the the Training Coordinator/Customer Service Team. <i>In addition, a Student Eligibility Questionnaire is required and must be faxed directly to the FMS Course Coordinator (301)342-4523.</i> Government Contractors can not attend this course.	
COST:	The Air Force will fund tuition, travel and per diem expenses.	

COURSE TITLE:	AFRICA ORIENTATION	
VENDOR:	United States Air Force Special Operations School (USAFSOS)	
LOCATION:	Hurlburt Field, Florida	
COURSE CODE: 481926 481927 481928	DATES: 24-28 January 00 15-19 May 00 14-18 August 00	NOMINATION DEADLINE: 10 December 99 03 April 00 05 July 00
LENGTH:	5 Days	
	<i>Course information to include reporting location, uniform/clothing requirements, lodging, etc. can be found at:</i> http://www.hurlburt.af.mil/usafsos	
PREREQUISITE:	Secret Security Clearance is required.	
DESCRIPTION:	Provides a broad overview of the Sub-Saharan Africa region with an emphasis on cultural, historical, economic, and political issues. It also covers health, humanitarian, economic, security, and US policy issues.	
OBJECTIVE:	At the completion of this course, the student will understand and describe: <ul style="list-style-type: none"> • The impact of African cultural and political principles on US policy and interests. • The historical, cultural and politico-military background of the four major regions of Sub-Saharan Africa. • Regional-specific issues focusing on conflict-resolution, Special Operations forces and US policy and interests. 	
AUDIENCE:	Military or civilian US Government Personnel currently assigned or planning to be assigned to Sub-Saharan Africa or, those with job responsibilities and duties pertaining to the African region.	
NOMINATIONS:	Nomination must be submitted through the use of the Initial Training Request Form, NWD-NAWCAD 12410/28. The completed form, with appropriate signatures, is given to the activity Training Coordinator/Customer Service Team. The Training Coordinator/CST forwards the request to the Workforce Relations and Development Division via the Training Information Processing System (TIPS).	
COST:	USAFSOS funds tuition only. Travel and per diem expenses must be funded by the individual's work unit.	

COURSE TITLE:	ASIA-PACIFIC ORIENTATION	
VENDOR:	United States Air Force Special Operations School (USAFSOS)	
LOCATION:	Hurlburt Field, Florida	
COURSE CODE:	DATES:	NOMINATION DEADLINE:
481929	10-14 January 00	24 November 99
481930	06-10 March 00	21 January 00
481931	12-16 June 00	28 April 00
481932	31 July-04 August 00	16 June 00
LENGTH:	5 Days	
	<i>Course information to include reporting location, uniform/clothing requirements, lodging, etc. can be found at:</i> http://www.hurlburt.af.mil/usafsos	
PREREQUISITE:	Secret Security Clearance is required.	
DESCRIPTION:	Provides a broad overview of the Asian-Pacific area, focusing on the regional/country studies, cultural considerations, security-military and political-economic issues, and personal security.	
OBJECTIVE:	<p>At the completion of this course, the student will understand and be able to describe:</p> <ul style="list-style-type: none"> • The impact of Asian-Pacific cultural and political principles on US policy and interests. • The historical, cultural and politico-military background of the three major regions of Asia-Pacific. • Regional-specific issues focusing on conflict-resolution, Special Operations Forces and US policy and interests. 	
AUDIENCE:	Military or civilian US Government Personnel currently assigned or planning to be assigned to Asia-Pacific region or, those with job responsibilities and duties pertaining to the Asia-Pacific region.	
NOMINATIONS:	Nomination must be submitted through the use of the Initial Training Request Form, NWD-NAWCAD 12410/28. The completed form, with appropriate signatures, is given to the activity Training Coordinator/Customer Service Team. The Training Coordinator/CST forwards the request to the Workforce Relations and Development Division via the Training Information Processing System (TIPS).	
COST:	USAFSOS funds tuition only. Travel and per diem expenses must be funded by the individual's work unit.	

COURSE TITLE:	CROSS CULTURAL COMMUNICATIONS (CCC)	
VENDOR:	United States Air Force Special Operations School (USAFSOS)	
LOCATION:	Hurlburt Field, Florida	
COURSE CODE:	DATES:	NOMINATION DEADLINE:
481945	10-14 January 00	24 November 99
481946	13-17 March 00	28 January 00
481947	08-12 May 00	24 March 00
481948	26-30 June 00	12 May 00
481949	28 August-01 September 00	14 July 00
LENGTH:	5 Days	
	<p><i>Course information to include reporting location, uniform/clothing requirements, lodging, etc. can be found at:</i></p> <p>http://www.hurlburt.af.mil/usafsos On-Site course information will be provided to the student two weeks prior to the course date.</p>	
PREREQUISITE:	None	
DESCRIPTION:	<p>This course is designed to improve the communication and problem-solving skills when interacting with personnel from other countries. The course is divided into two areas: 1) a conceptual analysis of values and culture with strategies basic to effective cross cultural communications, and 2) a regional focus covering historical culture development and specific regional norms.</p>	
OBJECTIVE:	<p>Students should comprehend and value key strategies enhancing effective cross cultural communications with personnel from Southwest Asia, Latin America, Asia-Pacific, Africa, Russia, Central Asia, Eastern Europe, Western Europe, and the Balkans.</p>	
AUDIENCE:	<p>Military or civilian US Government Personnel who works with, negotiates with, or interacts with foreign nationals, in either a stateside or overseas location.</p>	
NOMINATIONS:	<p>Nomination must be submitted through the use of the Initial Training Request Form, NWD-NAWCAD 12410/28. The completed form, with appropriate signatures, is given to the activity Training Coordinator/Customer Service Team. The Training Coordinator/CST forwards the request to the Workforce Relations and Development Division via the Training Information Processing System (TIPS).</p>	
COST:	<p>USAFSOS funds tuition only. Travel and per diem expenses must be funded by the individual's work unit.</p>	

COURSE TITLE:	LATIN AMERICA ORIENTATION	
VENDOR:	United States Air Force Special Operations School (USAFSOS)	
LOCATION:	Hurlburt Field, Florida	
COURSE CODE: 481933 481934 481935	DATES: 14-18 February 00 10-14 April 00 26-30 June 00	NOMINATION DEADLINE: 31 December 99 25 February 00 12 May 00
LENGTH:	5 Days	
	<i>Course information to include reporting location, uniform/clothing requirements, lodging, etc. can be found at:</i> http://www.hurlburt.af.mil/usafsos	
PREREQUISITE:	Secret Security Clearance is required.	
DESCRIPTION:	Provides an introduction to the historical, cultural, religious and political dynamics of the Latin American region. Examines such critical issues as US Drug policy in Latin American and Latin American Military Culture.	
OBJECTIVE:	At the completion of this course, the student will understand and be able to describe: <ul style="list-style-type: none"> • The impact of Latin American cultural and political principles on US policy and interests. • The historical, cultural and politico-military background of Latin America. • Regional issues such as US Drug Policy and Latin American Military Culture. 	
AUDIENCE:	Military or civilian US Government Personnel currently assigned or planning to be assigned to Latin American region or, those with job responsibilities and duties pertaining to the Latin American region.	
NOMINATIONS:	Nomination must be submitted through the use of the Initial Training Request Form, NWD-NAWCAD 12410/28. The completed form, with appropriate signatures, is given to the activity Training Coordinator/Customer Service Team. The Training Coordinator/CST forwards the request to the Workforce Relations and Development Division via the Training Information Processing System (TIPS).	
COST:	USAFSOS funds tuition only. Travel and per diem expenses must be funded by the individual's work unit.	

COURSE TITLE:	MIDDLE EAST ORIENTATION	
VENDOR:	United States Air Force Special Operations School (USAFSOS)	
LOCATION:	Hurlburt Field, Florida	
COURSE CODE:	DATES:	NOMINATION DEADLINE:
479870	06-10 December 99	22 October 99
481936	07-11 February 00	22 December 99
481937	17-21 April 00	03 March 00
481938	19-23 June 00	05 May 00
481939	14-18 August 00	29 June 00
LENGTH:	5 Days	
	<i>Course information to include reporting location, uniform/clothing requirements, lodging, etc. can be found at:</i> http://www.hurlburt.af.mil/usafsos	
PREREQUISITE:	Secret Security Clearance is required.	
DESCRIPTION:	Provides an introduction to historical, cultural, religious and political dynamics of the Middle East to include an introduction to Islam. Ethnic Minority Groups of the region, desert culture and US policy.	
OBJECTIVE:	The student will understand the historical and political dynamics of the Middle East and the region's cultural and religious character.	
AUDIENCE:	Military or civilian US Government Personnel currently assigned or programmed for assignment to the region, or whose duties pertain to interacting with personnel from the Middle East.	
NOMINATIONS:	Nomination must be submitted through the use of the Initial Training Request Form, NWD-NAWCAD 12410/28. The completed form, with appropriate signatures, is given to the activity Training Coordinator/Customer Service Team. The Training Coordinator/CST forwards the request to the Workforce Relations and Development Division via the Training Information Processing System (TIPS).	
COST:	USAFSOS funds tuition only. Travel and per diem expenses must be funded by the individual's work unit.	

COURSE TITLE:	RUSSIA, CENTRAL EUROPE AND CENTRAL ASIA ORIENTATION	
VENDOR:	United States Air Force Special Operations School (USAFSOS)	
LOCATION:	Hurlburt Field, Florida	
COURSE CODE: 481903 481906 481908	DATES: 06-10 December 99 06-09 June 00 11-15 September 00	NOMINATION DEADLINE: 22 October 99 21 April 00 28 July 00
LENGTH:	5 Days	
	<i>Course information to include reporting location, uniform/clothing requirements, lodging, etc. can be found at:</i> http://www.hurlburt.af.mil/usafsos	
PREREQUISITE:	Secret Security Clearance is required.	
DESCRIPTION:	Course covers history, religion, culture and politics. Discussions focus on such critical issues as weapons of mass destruction, organized crime, the Balkan Conflict, and the future of US Military and SOF in the region. Provides background information and effective strategies for cross-cultural communication to enhance interaction and analytical skills.	
OBJECTIVE:	To provide an introduction to historical, political, cultural and religious character of the region of Russia, Central Europe and Central Asia. Develops a foundation for more effective planning and execution of theater specific military operations.	
AUDIENCE:	Military or civilian US Government Personnel currently assigned or planning to be assigned to the region or whose duties pertain to Russia, Central Europe and Central Asian regions.	
NOMINATIONS:	Nomination must be submitted through the use of the Initial Training Request Form, NWD-NAWCAD 12410/28. The completed form, with appropriate signatures, is given to the activity Training Coordinator/Customer Service Team. The Training Coordinator/CST forwards the request to the Workforce Relations and Development Division via the Training Information Processing System (TIPS). <i>Government contractors supporting Foreign Military Sales may attend on a space-available basis.</i>	
COST:	USAFSOS funds tuition only. Travel and per diem expenses must be funded by the individual's work unit.	

